MARCH 2013 **Newsletter**

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Louisiana Department of Transportation



Breakfast Social

Tuesday/Thursday Breakfast Social Discussion March 21, 2013

Highlights — SJB Group DBE Supportive Services staff held another meet and greet session on March 21, 2013. The meeting was conducted by Mr. Kenyatta Sparks and Ms. Grace Chatman (DBE Supportive Services). Attending the meeting were newly certified DBE, Mr. Willie Debose, owner of Debose Construction, and Mr. Markel Debose. The purpose of this meeting was to introduce Mr. Debose and staff to the DBE Supportive Services staff and to discuss our role in assisting his business with its growth and sustainability. There was an exchange of information regarding business marketing, bidding, doing business with DOTD, navigating DOTD's website, business management, and scheduling.

There was also some discussion about the new Small Business Element (SBE) Program certification and application process. Mr. Debose was advised to contact Mrs. Juanita Linton, DOTD SBE Program Manager at (225) 379-1382, for more information about the SBE Pro-

As always we had a very productive and informative session. If you are interested in attending any of our Breakfast Social discussion meetings, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 7:30 am to 8:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana. We look forward to hearing from and working with you to address your business needs and concerns.



Information Regarding The New Small Business Element (SBE) Program

Are you aware of the new Small Business Element (SBE) Program which went into effect October 1, 2012? The program was created to remedy past and current discrimination against small business firms. The intent of the program is to level the playing field for economically disadvantaged individuals wanting to do business with the Department of Transportation and Development (DOTD) on U.S. Department of Transportation federally assisted projects.

The eligibility requirements for the SBE Program are different from the Disadvantaged Enterprise (DBE) Program requirements. The eligibility requirements for the SBE Program are:

- → The business must be at least 51% owned and controlled by an economically disadvantaged individual (where economically disadvantaged is defined as a person whose personal net worth is less than \$1.32 million).
- → The economically disadvantaged owner must be a U. S. citizen or lawful permanent resident of the U.S.
- → The business must meet the Small Business Administration's size standard and not exceed the \$22.41 million in gross receipts.
- **→** The business must be for profit.

If you are currently certified as a DBE and interested in applying for certification as a SBE, you will be required to complete a two (2) page SBE certification application. The SBE certification process is more involved for businesses that are not currently DBE certified, so you will be required to complete a six (6) page application. The certification process ensures that only qualified small business firms that are controlled by one or more economically disadvantaged individuals are certified for this program.

In order to comply with regulatory mandates, LADOTD will accept SBE certifications from the City of Baton Rouge, and the New Orleans Regional Transit Authority. In order for the SBE certified firms to be included in DOTD's SBE directory, the firm must request in writing and provide documentation to the LADOTD SBE Certification Unit verifying their SBE Certification and the items of work the firm is certified in. Accepting the certification from the City of Baton Rouge and the New Orleans Regional Transit Authority will eliminate the necessity for SBE firms to complete multiple applications as certification decisions are reciprocally accepted with these agencies.

For further information or to download a SBE application, please go to:

http://www.dotd.la.gov/administration/compliance/downloads.aspx

or Contact: Mrs. Juanita Linton, DOTD SBE Program Manager at (225) 379-1382.

UPCOMING WORKSHOPS....

LSBDC AT SOUTHERN UNIVERSITY: MAIN OFFICE

Omega Psi Phi Fraternity - 76th Ninth District Meeting Minority Business Expo

Friday, March 29, 2013 10:00 AM to 5:00 PM—29th Omega Psi Phi Fraternity, Inc – 76th Ninth District Meeting Minority Business Expo 10am – 5pm Baton Rouge River Center, 275 South River Road, Baton Rouge, LA 70802 Free to the Public but registration is required. Business Expo | Career Fair | Men's Health Fair Come join us as minority entrepreneurs showcase your goods and services to a diverse audience. Take this opportunity to network with the minority business community. If you would like to become an Exhibitor call Edward B. Smith (225) 802-9634 or register at www.omegarouge.com.

Location: Baton Rouge River Center, Baton Rouge, LA

Business Plan

Business Plan Writing Academy II

Tuesday, April 02, 2013 10:00 AM to 12:00 PM—A written business plan is the roadmap for your business. This seminar covers the detailed parts of a thorough business plan. This is for aspiring entrepreneurs and new ventures. Topics Covered: What is a Business Plan? and Steps to creating a Business Plan. Each individual will be given a Full Business Plan Planner Workbook. Hands-On Class! Come prepared to write the final part of your business plan.

Location: LSBDC at Southern University: Main Office, *Baton Rouge

Start-up Assistance

Starting and Financing a Small Business

Wednesday, April 10, 2013 10:00 AM to 12:00 PM—This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: Louisiana Technology Park, Baton Rouge

Starting and Financing a Small Business

Tuesday, April 16, 2013 6:30 PM to 8:30 PM—This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Leighton Bryant Sr. Consultant, LSBDC-SUBR

Location: Ascension Parish Library - Galvez Branch, Prairieville

LSBDC GREATER NEW ORLEANS REGION: MAIN OFFICE

Business Accounting

QuickBooks for Beginners

Wednesday, April 17, 2013 2:00 PM to 5:00 PM—Learn the basic uses and features of QuickBooks including: setting up & getting started, working with QuickBooks list and bank accounts, entering sales, invoices and receiving payments, creating reports, graphs and analyzing financial data. • Create Vendors and Invoices • Determine Cash Flow • Learn AP and AR

Speaker: Richard Melancon, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 50.00

UPCOMING WORKSHOPS....

Business Plan

Is Your Business Working for You?

Thursday, April 18, 2013 1:00 PM to 4:00 PM—Have you been in business for a few years? Are you where you thought you would be when you opened? Does your business feel stuck? This seminar will re-introduce you to the power of the business planning process. It will show existing businesses how to review current business conditions, provide a process for setting goals for the business and translating goals into results through focused activities. • How Did Your Business Do Last Year? • Set Goals For Your Business • Translate Goals Into Actions. Speaker: Mike Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 40.00

Business Plan Writing

Thursday, April 25, 2013 5:30 PM to 8:30 PM—A written business plan enables you to control your business. This seminar covers the detailed parts of a thorough business plan. This seminar is for aspiring entrepreneurs and new ventures. Topics Covered: • What is a Business Plan and what is it used for? • Full Business Plan Planner Workbook • Worksheets for Financial Projections . Speaker: Mike Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 35.00

Cash Flow Management

Budgeting For Profit

Tuesday, April 23, 2013 2:00 PM to 5:00 PM—An overview of the purpose of budgeting, the types of budgets, and the elements of a successful budget. The program includes a process for creating a budget, ways to analyze and compare budgets, and important guidelines to apply during the budgeting process. Learn: • 5 Purposes of Budgeting • Various Types of Budgets • Steps of the Budgeting Process • Elements of a Successful Budget • 5 Methods for Analyzing Budget Information • Guidelines to Remember During the Budgeting Process. Speaker: Richard Melancon, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 40.00

Human Resources

Human Resource Requirements of Your Business

Thursday, April 11, 2013 4:00 PM to 6:00 PM—Whether you deal with employees or independent contractors, you have certain legal obligations. Find out what they are and what you need to know about the people who work for you. Topics including hiring, pay, termination, discrimination, contracts and non-compete clauses. Speaker: Al Overman, Business Consultant

Location: River Region Chamber of Commerce, Suite 201, LaPlace

Fee: \$ 35.00

Legal Issues

Small Business Legal 101

Wednesday, April 10, 2013 2:00 PM to 4:00 PM—Dealing with legal issues is part of the job of a small business owner. Learning the basics of business law can make operating your business easier and save you money on legal fees. This seminar will explore the legal environment in which any business must operate in the modern business world. This seminar will include: • Legal Documents • Saving Money on Legal Fees • An Overview of Business Law. Speaker: Al Overman, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 35.00

UPCOMING WORKSHOPS....

Managing a Business

Certification: An Overview in Black & White

Tuesday, April 09, 2013 10:00 AM to 12:00 PM—Many firms get lost in the "alphabet soup" of certifications: DBE, WBE, MBE, 8(a), SEBD... This seminar focuses on why (or why not) certification as a minority, woman-owned, or disadvantaged business may be beneficial to your company. The Do's and Don'ts of certification are provided in "plain English" to help the small business owner decide which certification is right for his or her business. Then, get prepared for the certification process: learn about the various certification types as well as how and where to apply. Attendees will have an opportunity to ask questions about the processes, benefits and documentation required for certification.

Speaker: Erik Waters

Location: New Orleans Healing Center, New Orleans

Starting & Financing a Small Business

Thursday, April 18, 2013 6:00 PM to 8:00 PM—This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Marketing and Sales

Target Your Market for Sales

Thursday, March 28, 2013 3:00 PM to 5:00 PM—Marketing is crucial to your business success. New and established businesses market continuously, especially during uncertain times. Stay competitive and hungry for customers. Prepare your business with proven methods and tools: • Research - Defines – Target Your Market for Sales • Keep your business fresh, updated and energized • Increase new customers and retain loyal customers for more sales

Speaker: Jerre Madere, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 35.00

Start-up Assistance

How to Form & Register Your Business

Thursday, April 04, 2013 2:00 PM to 5:00 PM—Proper licenses and permits are necessary to operate a business. This seminar teaches how to obtain tax ID numbers, permits, and licenses. The seminar examines the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are discussed such as taxes, ownership, responsibility, control, risk, operations, and employee requirements. -Advantages & Disadvantages of each Legal Structure -Legal Structure Quiz -Filing Forms for Selecting an Organizational Structure are Provided

Speaker: Al Overman, Business Consultant

Location: LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie

Fee: \$ 35.00

THE LOUISIANA DEPARTMENT OF TRANSPORTATION &

SJB GROUP, L.L.C.

cordially invite you to attend

"The 2013 DBE Summit Conference"

At The Transportation and Education Center (TTEC Building) 4099 Gourrier Avenue, Baton Rouge, Louisiana

When: Tuesday, April 16, 2013 Time: 7:30 AM—12:30 PM

Please call SJB Group, LLC at (225) 769-3400 to RSVP. We Look Forward To Seeing You!

LA DOTD DBE PROGRAM CONTACT INFORMATION



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Website: www.SJBGroup.com

FEATURED DBE FIRM....



Parms Construction, LLC

Mr. Willie Parms III, owner of Parms Construction LLC, established the business in 1999. His goal is to provide clients with top quality construction services. He sees the construction business as being complex, requiring extensive attention to detail through multiple phases of a project. However, at Parms Construction, he and his employees make it their business to understand the complexities of project management, so their clients won't have to.

The company provides a full range of construction management services and project management planning, balancing efficiency with quality. Mr. Parms understands that attention to time management and cost management guarantee that your project will be completed on time and on budget. He and his employees are proud of their safety management services, excellent contract management services, and attention to professional practices which means that every phase of a project receives equal dedication, from beginning to end.

Mr. Parms received his BA from Tulane University in 1994. He was certified in 2013 as a Certified Construction Manager by the Construction Management Association of America, certified by Drexel University, MS in Construction Management, and received a certification from CH2M Hill Engineering Construction Managers Mentor Protégé Program in 2010. He is a member in various organizations; Construction Management Association of America, Associated General Contractor's of America, Safety Council Capital Region, and the Louisiana Engineering Society.

Mr. Parms states, "If you want your project done right, done efficiently, and done professionally, Parms Construction is your best choice."

Congratulations to Mr. Willie Parms!

Contact Information:

Mr. Willie Parms III 6169 Sumrall Dr. Baton Rouge, Louisiana (225) 757-3658

Email: willie@parmsconstruction.com





Louisiana Department of Transportation

Letting of 04/10/2013 LA DOTD Headquarters

Project: H.000393.6 US 71: US 84 TO 0.3 MI S. OF FERGU-

SON

(DBE GOAL FED 2%)

cold planing asphaltic concrete, pavement patching, superpave

asphaltic concrete overlay and related work.

Parish(es): Red River Route(s): US 71 Federal: H000393

Estimated Cost Range: \$2,500,000 to \$5,000,000

<u>Project: H.001138.6</u> LA 124: BOOTH RD - ENTERPRISE

(DBE GOAL FED 6%)

clearing and grubbing, drainage structures, embankment, in-place cement stabilized base course, superpave asphaltic concrete pave-

ment, and related work. Parish(es): Catahoula

Route(s): LA 124 Federal: H001138

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.001205.6 LA 39: LA 47-LAKE BORGNE CANAL

BRIDGE

(DBE GOAL FED 7%)

cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement,

pavement patching, and related work

Parish(es): St. Bernard Route(s): LA 39 Federal: H001205

Estimated Cost Range: \$1,000,000 to \$2,500,000)

Project: H.001937.6 LA 143: S OF DEPOT - LA 33

(DBE GOAL FED 8%)

clearing and grubbing, drainage structures, cold planing asphaltic concrete, in-place cement treated base course, superpave asphaltic

concrete overlay, and related work.

Parish(es): Union Route(s): LA 143 Federal: H001937

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.002114.6-R1 LA 35 BRIDGES NEAR KAPLAN

(DBE GOAL FED 9%)

grading, earthwork, superpave asphaltic concrete, drainage struc-

tures, concrete slab span bridge Associated Projects: H.002114.6

Parish(es): Vermilion Route(s): LA 35 Federal: H002114

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.002670.6 LA 488: JCT. LA. 112 - VALENTINE

LAKE ROAD

(DBE GOAL FED 3%)

cold planing asphaltic pavement, lime treatment, in-place cement stabilized base course, superpave asphaltic concrete, overlay and

related work. Parish(es): Rapides Route(s): LA 488 Federal: H002670

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.003424.6-R1 I-12: LIVINGSTON PAR AP-

PROACH SLAB REP P1

(DBE GOAL FED 8%)

grading, drainage structures, class ii base course, bridge repairs, alt. aa1–thin asphaltic concrete (ogfc) & superpave asphaltic concrete; alt. aa2-thin asphaltic concrete (ogfc), superpave asphaltic concrete & pccp, and related work.

Associated Projects: H.003424.6

Parish(es): Livingston Route(s): I-12 Federal: H003424

Estimated Cost Range: \$20,000,000 to \$30,000,000

Project: H.007231.6 LAFAYETTE MPO NON STATE PVT

MARKING

remove and install pavement markings.

Parish(es): Lafayette Federal: H007231

Estimated Cost Range: \$250,000 to \$500,000

Project: H.008248.6 LA 1: Hospital Road & WB Left Turn

Lane

(DBE GOAL FED 11%)

clearing and grubbing, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, in-place cement stabilized base course, pavement widening, superpave asphaltic concrete pavement, and related work.

Parish(es): Pointe Coupee

Route(s): LA 1 Federal: H008248

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.008359.6 LA 1083: LOWE DAVIS ROAD - LA 40

grading, cold planing asphaltic concrete, cement treated base course, superpave asphaltic concrete, drainage structures and

related work.

Parish(es): St. Tammany Route(s): LA 1083

Estimated Cost Range: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

Project: H.009088.6 DMS LADDER SYSTEM STATEWIDE

PHASE I

(DBE GOAL FED 2%)

intelligent transportation systems and related work.

Parish(es): St. Tammany, St. John, Terrebonne, St. Charles, Jeffer-

son, Orleans, Tangipahoa

Route(s): LA 24, I-55, I-610, I-10

Federal: H009088

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009422.6 LA 70: CLOSEMED, DRIVES/SIGNAL/

UPGRD/RESTR (DBE GOAL FED 8%)

cold planing asphaltic concrete, class ii base course, excavation and embankment, super asphaltic concrete pavement, and related

work.

Parish(es): St. James Route(s): LA 70 Federal: H009422

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009423.6 LA 69: CHEVRONS AND RESTRIPING

(SBE GOAL FED 7%)

thin asphaltic concrete, pavement markings, signing and other

related work.

Parish(es): Assumption Route(s): LA 69 Federal: H009423

Estimated Cost Range: \$250,000 to \$500,000

Project: H.009533.6 LA 147: LA 505 TO LA 34

(DBE GOAL FED 5%)

grading, in-place stabilized base course, superpave asphaltic concrete pavement, portland cement concrete pavement, lime treatment, and related work.

Parish(es): Jackson Route(s): LA 147 Federal: H009533

Estimated Cost Range: \$5,000,000 to \$7,500,000

Project: H.009540.6 LA 1218: US 171 - LA 191

superpave asphaltic concrete pavement, cold planing, drainage

structures, and related work. Parish(es): Sabine

Route(s): LA 1218

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009544.6 LA 470: S. JCT. US 71 - N. JCT. US 71

grading, drainage structures, cold planing asphaltic concrete, inplace stab. base course, asphaltic surface treatment, superpave as-

phaltic concrete overlay, and related work.

Parish(es): Rapides Route(s): LA 470

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.009667.6 LA 67 & LA 412: INTERSECTION IM-

PROVEMENTS

(SBE GOAL FED 10%)

grading, class ii base course, cold planing asphaltic pavement, superpave asphaltic concrete, drainage structures, concrete curb &

gutter and related work.

Parish(es): East Baton Rouge, East Feliciana

Route(s): LA 67, LA 412 Federal: H009667

Estimated Cost Range: \$250,000 to \$500,000

Project: H.009889.6-R1 UP (SHREVEPORT) LA 511

(SBE GOAL FED 9%)

drainage structures, superpave asphaltic concrete pavement, and

related work.

Associated Projects: H.009889.6

Parish(es): Caddo Route(s): LA 511 Federal: H009889

Estimated Cost Range: \$250,000 to \$500,000

Project: H.010025.6 Morganza Floodway Bridge Joint Repairs

(DBE GOAL FED 15%) joint repairs and related work. Parish(es): Pointe Coupee

Route(s): US 190 Federal: H010025

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.010085.6 LA 16: Left Turn Lane on LA 16 @ LA 1054

(SBE GOAL FED 5%)

clearing and grubbing, grading, cold planing asphaltic concrete, class ii base course, pavement widening, superpave asphaltic concrete pavement and related work.

Parish(es): Tangipahoa Route(s): LA 16 Federal: H010085

Estimated Cost Range: \$250,000 to \$500,000



Louisiana Department of Transportation

Project: H.010123.6 DISTRICT 07 HURRICANE PRO-

TECTION SCREENS

hurricane protection screens and related work. Parish(es): Jefferson Davis, Calcasieu, Cameron Federal: FEMA-1786-DR-LA, PROJ. NO. 0151 Estimated Cost Range: \$250,000 to \$500,000

<u>Project: H.010227.6</u> LA 748: EVANGELINE P/L - LA 363

grading, cold planing asphaltic concrete, in-place stabilized base course, superpave asphaltic concrete pavement, lime treatment, and related work

Parish(es): St. Landry Route(s): LA 748

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010334.6 LA 3051: LA 138 to US 425

grading, cold planing asphaltic concrete, in-place stabilized base course, superpave asphaltic concrete pavement, lime treatment, and related work

Parish(es): St. Landry Route(s): LA 748

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010334.6 LA 3051: LA 138 to US 425

drainage structures, cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

Parish(es): Morehouse Route(s): LA 3051

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010337.6 LA 841: US 165 - TAYLOR RD

drainage structures, cold planning asphaltic concrete, pavement patching, in-place cement treated base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Ouachita Route(s): LA 841

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.010347.6 LA 3092: RT Turn Ln @ Country

Club Rd.

grading, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete overlay and related work.

Parish(es): Calcasieu Route(s): LA 3092 Federal: H010347

Estimated Cost Range: \$0 to \$100,000

Project: H.010369.6 LA 1233: LA 156 - LA 126

S.P. H.010369 has been postponed to the letting of May 8, 2013.

Project: H.010427.6 LA 109 & LA 389: W JCT LA 389 -

CALCASIEU P/L (DBE GOAL FED 5%)

grading, cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay and related work.

Parish(es): Beauregard Route(s): La 109, La 389 Federal: H010427

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010429.6 LA 308: 350 FT E OF ROSEDOWN

DR TO LA 20

(SBE GOAL FED 6%)

grading, drainage structures, cold planning asphaltic concrete, pavement widening, superpave asphaltic concrete pavement, and related work.

Parish(es): Lafourche Route(s): LA 308 Federal: H010429

Estimated Cost Range: \$250,000 to \$500,000

Project: H.010583.6 I-55: EXIT 28 EMERGENCY TRUSS

REPLACEMENT

signage and related work Parish(es): Tangipahoa

Route(s): I-55

Estimated Cost Range: \$100,000 to \$250,000

Project: H.010632.6 SIGNAL UPGRADE IN DISTRICT

03

(DBE GOAL FED 2%)

traffic signalization and related work.

Parish(es): St. Landry

Route(s): LA 182, LA 31, US 190

Federal: H010632

Estimated Cost Range: \$500,000 to \$1,000,000



Louisiana Department of Transportation

Letting of 04/02/2013 in District 61 - Baton Rouge/ Tom Drive Letting of 04/24/2013 LA DOTD Headquarters

Project: H.009947 US 61: ACCESS MANAGEMENT US 61 AT LA 44

Parish(es): Ascension

Estimated Cost Range: \$0 to \$100,000

Project: H.010335.6-R1 LA 551: LA 33 - LA 549

clearing and grubbing, cold planing asphaltic concrete, superpave asphaltic concrete overlay, pavement patching, and re-

lated work.

Associated Projects: H.010335.6

Parish(es): Union Route(s): LA 551

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010371.6 LA 399: JCT. LA 112 - JCT. LA 10

drainage structures, cold planing asphaltic concrete, pavement patching, in-place cement treated base course, superpave asphaltic concrete overlay, and related work.

Parish(es): Vernon, Beauregard

Route(s): LA 399

Estimated Cost Range: \$2,500,000 to \$5,000,000

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Louisiana Department of Transportation

RFP Advertisements for Professional Services Contracts for LA DOTD

Date	Project No.	Project Name	Parish(es)	Closing Date
3/22/13	3000001675	It Application Development And Infra- structure Support Retainer	Statewide	
3/22/13	H.010150	Off-System Highway Bridge Program	Acadia	4/9/13
3/20/13	H.004957(L)	I-12 To Bush	Saint Tammany	4/8/13
3/20/13	H.004957 (L)	I-12 To Bush	Saint Tammany	4/8/13
3/15/13	H.010443	La 308 Curve Realign And Shoulders		4/2/13
3/11/13	3000001675	It Application Development And Infra- structure Support Retainer	Statewide	4/15/13



5745 Essen Lane, Suite 200 Baton Rouge, LA 70810

What can SJB Group do for You?

SJB Group, LLC can provide <u>free assistance</u> to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages. (225) 769-3400.